

FRÖ/MA

CABLE-ADDRESS
COPENHAGEN: FOLASMIDT
LONDON: CHALKINESS

F. L. SMIDTH & CO. ENGINEERS

PLANS & MACHINERY

FOR

CEMENT WORKS, BRICK WORKS, LIME WORKS, MORTAR WORKS
AND

MINING INDUSTRIES

ENGINEERING WORKS

IN

COPENHAGEN, LÜBECK & NEW YORK

BRANCH OFFICES
NEW YORK:
60, CHURCH ST., CITY.

PARIS:
5, RUE FÉNELON.

LONDON:
PALACE CHAMBERS,
9, BRIDGE STREET, S. W.

BERLIN:
N. W. 6, SCHIFFBAUERDAMM 29 A.

ST. PETERSBURG:
GOROCHOWAJA 1.

BIELITZ:
(AUSTR. SILESIA)

CODES USED:
A. B. C. CODES
THE ENGINEERING TELEGRAPH CODE
BENTLEY'S COMPLETE PHRASE CODE
LIEBER'S STANDARD TELEGRAPHIC CODE
WESTERN UNION TELEGRAPHIC CODE
(UNIVERSAL EDITION)

ALL AGREEMENTS ARE CONTINGENT UPON STRIKES,
ACCIDENTS, DELAYS OF CARRIERS AND OTHER CAUSES
BEYOND OUR CONTROL.

COPENHAGEN B., 33, VESTERGADE Aug. 31st 1914.

Ms
Messrs. Siam Cement Co., Ltd.,

B a n g k o k.

Dear Sirs,

In our letter of 11th ulto. we informed you that on the 22nd of July the East-Asiatic Company would send another motorship to Bangkok, and that we intended to despatch the rest of the machinery on order for you by that boat. For different reasons the leaving of the motorship was delayed, and as then the war broke out, the East-Asiatic Company preferred to wait some time before sending the boat in question off, and on the 17th inst. they informed us that the motorship "Fionia" would leave for Bangkok on the 20th inst.

As at that time most people preferred to insure their goods against war risk we communicated with the agent for the insurance company Lloyd's in London, and he informed us that they were willing to take over the war risk for abt. 4 per cent of the value of the goods to be sent. We, therefore, wired you on the 18th inst. as follows:

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"Best cementmachines leaves Thursday Warinsurance about four percent Shall we effect Wire immediately" Smidth,

and on the 20th received your reply:

"Effect war insurance" Gollo.

At the time of our exchanging the above telegrams we tried through Lloyd's agent here in Copenhagen to get the premium reduced, and after having received your cablegram on the 20th we succeeded in getting a reduction to $2\frac{1}{2}$ per cent. According to your wish in your telegraphic reply we then effected the war insurance at a value of the goods of 6400 £.

We have the pleasure in sending you herewith a specification in duplicate of the machines which we have dispatched on the 20th inst. by the motorship "Fionia", and we further beg to send you two invoices for the same machinery, amounting to £.5476.10.0. and £.16.7.5. respectively. The first of these invoices refers to machines belonging to the main order, and according to our contract of September 3rd 1913 an amount of 55 per cent of the price for the machines is payable on delivery of same.

The sieving apparatus which is mentioned in the second invoice was ordered later than the main order, and for this apparatus the terms of payment are our usual: net cash against B/L.

We have prepaid the freight for the goods which we sent per motorship "Fionia", the same as we did for the goods per "Selandia", and we beg to herewith send you an invoice for the freight, war- and sea-insurance, amounting to £.1042.11.7., and enclose the original invoice for freight which we received from the East-Asiatic Company.

According to the foregoing the following sums are now due for payment:

Invoice for the main delivery, 55 per cent of £.5476.10.0.....	£.3012. 1. 5. ✓
Invoice for sieve apparatus.....	£. 16. 7. 5.
Invoice for freight and insurances.....	<u>£.1042.11. 7.</u>
Total:	<u><u>£.4071. 0. 5</u></u>

The B/L is issued th "Order", and in accordance with our contract we have handed the same to the "Danske Landmandsbank" here who will forward it to Bangkok, and we ask you to kindly pay the above named sum of £.4071.0.5. against delivery of the B/L.

Your three letters of July 1st have come to hand, and in reply to same we beg to inform you the following:

With our letter of July 25th we wrote that our fitter Mr. Andreasen would leave Genua on the 6th inst. by one of the steamers belonging to "Norddeutsche Lloyd". On account of the war, however, the company ^{send} decided not to any steamer to any East-Asiatic port, and it was, therefore, not possible for Mr. Andreasen to leave Copenhagen until the 20th inst., when he did so by the "Fionia".

Mr. Andreasen is an experienced fitter, and we, therefore, think that he will be very useful to you, in case you should want to engage him as an engineer for your factory.

We shall reserve you a second fitter, and as the East-Asiatic Company intend to send a steamer from here to Bangkok in the course of a fortnight he will take this ship.

The electrical installation from A.E.G. has been dispatched from

Berlin, and the main part of it is lying in Antwerp, as it was the intention that the motorship "Fionia" should call at that harbour. and load the goods in question. On account of the war, however, the East-Asiatic Company did not want to send "Fionia" to Antwerp, and the main part of the electrical installation is, therefore, still lying there, and there is not much probability of its being dispatched in a near future. We will, however, look further into this question and shall come back to it shortly.-

We beg to inform you that we have not yet received the sample of coal mentioned in our letter of July 25th.

The sum of £2053 which you mention in your letter we have duly received and have acknowledged receipt of same in our letter of June 26th which we hope is in your possession by now.

As for the present time we can only get iron from stocks here in Copenhagen, whereas under usual circumstances we get the iron directly from the iron works in England or Germany, and as the price which we have to pay here in Copenhagen is considerably higher than the price which we pay for iron from the iron works, we have found it necessary to raise our prices by 10 per cent.

As, however, we have the tube mill Nr.16 mentioned in our tender of July 25th in stock, we are able to stick to the price for this as mentioned in this latter tender, whereas we must necessarily increase the prices for all the other machines specified in the same by the above named 10 per cent.

With regard to time of delivery, we beg to add that we hope we

F. L. SMIDTH & Co., COPENHAGEN. 31-8-1914.

Siam Cement Co., Ltd. Bangkok. SHEET No 5.

shall be able to finish the machines for the coal mill in three months after receipt of your order, but we must, of course, give this promise with all reservation, owing to the present unquiet circumstances.

We shall be glad to receive your further communications, and remain,

Yours faithfully

F. L. Smidth

Specification in duplicate
3 invoices
1 invoice from E.A.Co.