

SANDILANDS, BUTTERY & Co.
SINGAPORE & PENANG

TELEGRAMS: "SANDILANDS" PENANG.

JOHN BUTTERY & CO.,
London House, Crichton Place,
London, E.C.

PENANG, 4th September 1919.

Codes Used:
A.B.C. 4th and 5th Editions.

A1 Code.
Scott's Code.

Western Union
Broomhall's (Rubber Edition.)
Bartley's Complete Phrase.

RL/P.

Messrs The Siam Cement Co Ltd.,

Bangsue,

Siam.

Dear Sirs,

We confirm our telegram of the 2nd inst asking you to quote Cement cif Padang Besar. On receipt of your reply we shall know whether to recommend shipments and for what quantities. From Padang Besar downwards all charges are payable here. The trial shipment has been cleared at \$11 per cask ex Godown and Account Sales will go forward to you in due course. We trust this price is satisfactory. The brand as you know is quite unknown here and it is possible we shall be able to do better with subsequent shipments once Dealers know what quality and packing are like. Both are to our minds ~~are~~ very good and with competitive prices, prospects are very fair indeed. As the Municipality and P. W. D. will not allow any Cement to be used on their Works which ^{has} ~~have~~ not been tested by them, we have this day sent one cask to the first mentioned and shall advise you of the results in due course.

Yours faithfully,

per pro Sandilands BATTERY & Co.,

J. Bennett