



of our engineers as managing director, and he accepted this offer with our consent. In this case the salary was nearly the double of what you are going to pay, and this is in a country where there are lots of engineers and people trained in every way.

We are on the contrary of opinion that you will feel satisfied, once the works have been started, and you are able to judge the qualities of Mr. Schultz, to offer him better conditions than those now in question.

Your letter with the draft agreement crossed our letter of Febry.10th, in which we sent you a similar draft agreement. There are some differences, which we have already dealt with in our letter of Febry.10th, but we as well as Mr.Schultz agree to postpone the signature of the agreement until his arrival in Lyngby, so that we do not think it necessary to deal with these questions in the present letter.

In case of your not coming to an agreement with Mr.Schultz, he will simply have to remain in our service and go back when his duties are finished, and as far as our interests go, this would be no loss to our firm, but we trust that in the interest of your company and of Mr. Schultz you will no doubt come to an agreement with him.

According to our agreement you will have to pay the passage of Mr. Schultz and a salary of £ 8 per day from his leaving Copenhagen, in addition to his board and lodging. We would however ask you to kindly pay these amounts to Mr.Schultz on our account, and we would like him to receive and give you receipt for these amounts. We propose that you pay the salary in question at the end of each month.

In case of your coming to an agreement with Mr. Schultz regarding his entering your service from Jan'y. 1st., 1915, we agree that Mr. Schultz shall give you all his services, advice and assistance in all matters connected with the interests of your company, even if they do not concern his contract. In respect to this it is understood that he will not only have to look after the erection of the machinery, but also after the construction of the buildings and foundations as of any plant belonging to your works.

In this question as in all other matters concerning your company we have acted to further your interests, and we hope that you will find this confirmed.

Respectfully,  
W. L. Rouse & Co.,

Yours faithfully,

*W. L. Rouse*